

DOES TRUST IMPROVE COLLABORATION PERFORMANCE ?

A META-ANALYSIS OF CONTEXTS, DYNAMICS, AND METHODS

While trust is repeatedly asserted as a foundational element for collaboration, its effect on collaboration performance is equivocal. Too much trust in collaboration may create blind spots, while too little trust can produce low performance. It remains unknown how different settings, sectors, processes, and methodological approaches influence the trust-performance link in collaboration.

Our results show that the trust-collaboration performance relationship is positive and stronger in low generalized trust countries, in cross-sectoral or nonprofit collaboration, when trust is cognition-based rather than affect-based, when performance content includes both process and outcomes, and when performance is measured in subjective ways.

These findings shed light on the black box of collaboration and are relevant to scholars and practitioners working in different settings, such as collaborative governance, network management, participatory governance, and performance management.



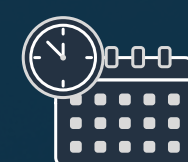
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2nd Nov 2022



(Wed) 15:00-16:30

(This is a hybrid event)

Zoom:



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